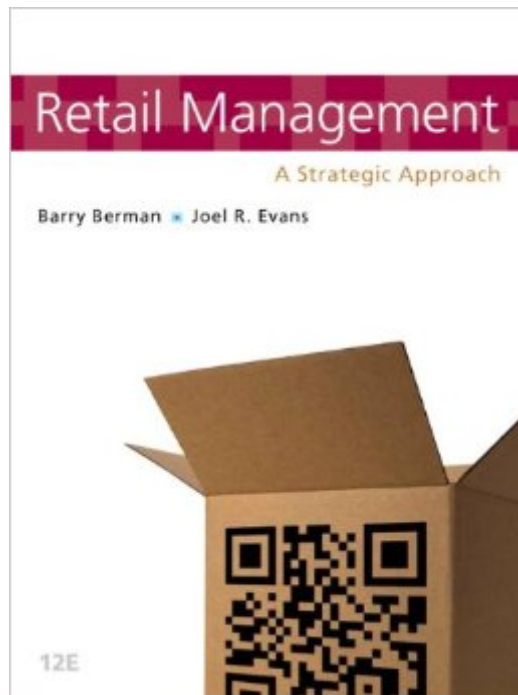


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# Retail Management: A Strategic Approach (12th Edition)



## Synopsis

The text that helps readers thrive in today's retailing industry. Without a predefined and well-integrated strategy, a retail firm may flounder as it attempts to cope with the changing environment that surrounds it. Berman/Evans' reader-friendly text, *Retail Management: A Strategic Approach*, provides a strategic, decision-making approach that illustrates how retailers plan for, and adapt to, today's changing and complex retail environment.

## Book Information

Hardcover: 624 pages

Publisher: Pearson; 12 edition (July 20, 2012)

Language: English

ISBN-10: 0132720825

ISBN-13: 978-0132720823

Product Dimensions: 8.6 x 1.1 x 11 inches

Shipping Weight: 3 pounds (View shipping rates and policies)

Average Customer Review: 4.3 out of 5 stars See all reviews (30 customer reviews)

Best Sellers Rank: #42,630 in Books (See Top 100 in Books) #35 in Books > Business & Money > Industries > Retailing #129 in Books > Textbooks > Business & Finance > Management #740 in Books > Business & Money > Management & Leadership > Management

## Customer Reviews

Excellent text. Much of this will already be known if you are a business student but if you are going into retail management or running a startup this text is very valuable and is probably a lot cheaper than a newer textbook. Information is still very accurate though.

If I didn't have such an accelerated summer course I think I would have enjoyed reading this book much more slowly. It is up to date and really interesting. Makes you think of the retail world differently.. There is so much to learn in Business. I highly recommend this book.

I love how this book reads. It gets to the point with just enough extra to help you get the point if you missed it in the initial definition. I love reading this text compared to the others required this semester.

If you know nothing of retail it is great. The problem is that it will be outdated quickly. It uses specific

stores as examples and these market is too unstable right now for that.

I'm amazed I am able to buy this at 10% of what I would have paid for if I've bought the latest edition of the textbook! And this textbook is only 1 edition older, with hardly any changes. Would totally recommend all students to buy this edition rather than the new one, unless you have cash overflowing from your pockets.

I give it 5 stars only because it's easy to read. The topic of "retail management" in general is a joke. I'm taking retail management in college as a business elective. It's funny, because I'm going to school to get OUT of retail, not to get in it. Retail is great if you're a high school drop out. Otherwise, stay out! There's no money in it unless you're at the corporate level. The hours are awful and you're guaranteed to work every holiday under the sun (except for Christmas for the time being).

Crappy quality, was ripped up when I got it. Don't waste your time and buy this.

I was able to utilize it for class and I recieved an A!

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